# BNP PARIBAS MALAYSIA BERHAD (Incorporated in Malaysia)

# UNAUDITED STATEMENTS OF FINANCIAL POSITION AS OF 30 JUNE 2012

I	Note	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
ASSETS			
Cash and short-term funds Deposits and placements	2	6,182	102,266
with other financial institutions		1,176,940	397,662
Securities purchased under resale agreements		-	-
Securities held-for-trading	4	159,581	246,834
Securities available-for-sale	5	260,265	59,935
Loans, advances and financing	6	95,286	9,629
Derivatives financial assets		692,137	1,220
Other assets	7	4,761	34,837
Statutory deposits with			
Bank Negara Malaysia	8	-	
Investments in subsidiary			
companies		-	-
Investment in associated			
company		-	-
Property, plant and equipment	9	6,274	6,349
Intangible asset	10	158	178
Deferred tax assets	_	3,330	3,042
TOTAL ASSETS		2,404,914	861,952
LIABILITIES AND			
SHAREHOLDERS' FUNDS			
Deposits from customers	11	870,252	245,135
Deposits and placements			
of banks and other		without the state were	
financial institutions	12	306,536	182,646
Derivatives financial liabilities		627,349	1,936
Other liabilities	13	12,604	99,888
Provision for taxation		_	-
Subordinated debt capital	,	165,620	-
TOTAL LIABILITIES		1,982,361	529,605

## BNP PARIBAS MALAYSIA BERHAD (Incorporated in Malaysia)

# UNAUDITED STATEMENTS OF FINANCIAL POSITION AS OF 30 JUNE 2012 (CONTD.)

	Note	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
Share capital	14	441,920	350,000
Reserves	15	(19,367)	(17,653)
SHAREHOLDER'S FUNDS		422,553	332,347
TOTAL LIABILITIES AND SHAREHOLDER'S FUNDS		2,404,914	861,952
COMMITMENTS AND CONTINGENCIES	23	4,458,310	2,235,574

The accompanying notes form an integral part of the financial statements.

# BNP PARIBAS MALAYSIA BERHAD (Incorporated in Malaysia)

#### UNAUDITED INCOME STATEMENTS FOR THE 2ND QUARTER ENDED 30 JUNE 2012

	Note	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
Revenue		30,258	15,756
Interest income Interest expense Other operating income Other operating expenses Allowance for impairment on loans, advances and	16 17 18 19	10,397 (7,332) 19,861 (19,700)	4,062 (1,897) 11,694 (9,576)
financing Share of profit of associate Profit before taxation Taxation Profit for the year attributable equity holder of the Bank	20 to	(1,076) - 2,150 (853) 1,297	4,283 (1,142) 3,141
Earnings per share (sen)		0.29	0.90

# UNAUDITED STATEMENT OF COMPREHENSIVE INCOME FOR THE 2ND QUARTER ENDED 30 JUNE 2012

Note	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
Profit for the period	1,297	3,141
Other comprehensive income: Unrealised net gain/(loss) on revaluation	140	10
securities available for sale  Total comprehensive income for	149	19
for the period	1,446	3,160

The accompanying notes form an integral part of the financial statements.

BNP PARIBAS MALAYSIA BERHAD (Incorporated in Malaysia)

# STATEMENTS OF CHANGES IN EQUITY FOR THE 2ND QUARTER ENDED 30 JUNE 2012

Total RM'000	329,187 91,920		- 149	r		(2) 422,553
Distributable Retained earnings RM'000	(20,729)	1,297	2			(19,432)
ibutable Fair Value Reserves AFS Securities RM'000	(84)		149			65
Non-distributable Statutory Beserves Reserve	î		1		•	
Share premium RM'000		•	3		•	
Share capital RM'000	350,000 91,920	ji	1		•	441,920
Bank	At 1 January 2012 Capital injection	Profit for the quarter	Unrealised net loss on revaluation of securities available-for-sale	Deferred tax	Transfer of reserves	At 30 June 2012

# FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 MARCH 2012 STATEMENTS OF CHANGES IN EQUITY

Total RM'000 329,187 3,141 19 332,347 (20,729)earnings RM'000 (17,588)Distributable Retained 3,141 (84) (65) Reserves AFS Securities 19 RM'000 Fair Value Non-distributable reserves RM'000 Statutory Share premium RM'000 capital RM'000 350,000 350,000 Share Unrealised net loss on revaluation of securities available-for-sale Profit for the quarter Transfer of reserves At 1 January 2012 At 31 March 2012 Deferred tax Bank

# BNP PARIBAS MALAYSIA BERHAD (Incorporated in Malaysia)

#### CASH FLOW STATEMENTS FOR THE 2ND QUARTER ENDED 30 JUNE 2012

	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
Cash Flows from Operating Activities		
Profit before taxation	2,150	4,283
Adjustments for:		
Depreciation of property, plant and		
equipment	778	371
Amortisation of intangible asset	40	20
Property, plant and equipment		
written-off	-	-
Allowance for losses on loans		
and financing	1,076	-
Amortisation of premium		
less accretion of discount	-	-
(Gain)/loss from sale of securities		
held-for-trading	-	=.5
Unrealised (gain)/loss on revaluation of		
securities held-for-trading	(817)	3,707
Unrealised foreign exchange		
(gain)/loss	(4,284)	(2,002)
Unrealised (gain)/loss on		
derivatives trading	(59,921)	(11,763)
Write back of provision for		
diminution for value in shares	-	-
Share of profit of associate	_	
Operating profit before working		
capital changes	(60,978)	(5,384)

# BNP PARIBAS MALAYSIA BERHAD (Incorporated in Malaysia)

#### CASH FLOW STATEMENTS FOR THE 2ND QUARTER ENDED 30 JUNE 2012

	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
(Increase)/Decrease in: Securities held for trading Securities available-for-sale Loans, advances and financing Derivative financial assets/liabilities Other assets Statutory deposits with Bank Negara Malaysia	(159,581) (170,073) (71,715) (1,298) 1,166	(250,541) 30,396 15,018 1,246 (31,242)
Increase/(Decrease) in: Deposits from customers Deposits and placements of banks and	725,072	113,720
other financial institutions	306,071	182,181
Other liabilities	2,349	89,633
Cash (used in)/generated from operations Income taxes paid	571,013	145,027
Net cash (used in)/generated from		
operating activities	571,013	145,027
Cash Flows from Investing Activities		
Purchase of property, plant and equipment	(765)	(433)
Purchase of intangible asset Investment in associated company	_	-
Net cash (used in)/generated from		
investing activities	(765)	(433)
Cash Flows from Financing Activities		
Proceeds from issue of share capital	91,920	

# BNP PARIBAS MALAYSIA BERHAD (Incorporated in Malaysia)

#### CASH FLOW STATEMENTS FOR THE 2ND QUARTER ENDED 30 JUNE 2012

	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
Cash Flows from Financing Activity		
Proceeds from issuance of subordinated debt capital, representing net cash generated		
from financing activity	165,620	_
	257,540	
NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD CASH AND CASH EQUIVALENTS AT END OF PERIOD	827,788 355,334 1,183,122	144,594 355,334 499,928
Cash and cash equivalents comprise the following:		
Cash and short-term funds Deposits and placements with banks	6,182	102,266
and other financial institutions	1,176,940	397,662
	1,183,122	499,928

The accompanying notes form an integral part of the financial statements.

### BNP PARIBAS MALAYSIA BERHAD (Incorporated in Malaysia)

#### A. NOTES TO THE FINANCIAL STATEMENTS

#### 1 BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Preparation of the Financial Statements

The financial statements of the Group and the Bank have been prepared in accordance with the provisions of the Companies Act, 1965 and Financial Reporting Standards ("FRS") in Malaysia as modified by Bank Negara Malaysia Guidelines.

2.	CASH AND SHORT-TERM FUNDS  At Amortised Cost	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
	Cash and balances with banks and other financial institutions  Money at call and deposit placements maturing	6,182	102,266
	within one month	6,182	102,266
3.	SECURITIES PURCHASED UNDER RESALE AGREEMENTS	24	
	Security purchased under resale agreements are as follows:-	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
	At Fair Value		
	Reverse Repo		
4.	SECURITIES - HELD FOR TRADING		
		Bank 30-Jun	Bank 31-Mar
		2012	2012
		RM'000	RM'000
	At Fair Value		
	Money market instruments:		
	Government Investment Issues  Malaysian Government Securities	159,581	226,926
	BNM Debt Securities	157,501	19,908
		159,581	246,834

#### 5. SECURITIES - AVAILABLE FOR SALE

5.		air Value	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
		ted securities:		
		laysian Government Securities	51,570	<u>-</u>
		vernment Investment Issues	-	-
		M Bills	29,692	_
		gotiable Instruments of Deposit	179,003	59,935
		quoted shares in Malaysia		<del>-</del>
			260,265	59,935
	Less	:: Provision for diminution in value of shares		
	Tota	al securities available-for-sale	260,265	59,935
6.		ans, advances and financing  mortised cost  By type	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
	(1)	Бутурс		
		Overdrafts	-	-
		Term loans/financing		
		Housing loans/financing	-	-
		Other term loans/financing		-
		Bills receivable	-	-
		Claims on customers under acceptance credits	-	=
		Staff loans	06.727	10.004
		Revolving credit	96,737	10,004
		Less: Unearned interest and income	96,737	10,004
		I am Allamana for impaired loops and financing	90,737	10,004
		Less: Allowance for impaired loans and financing: - Collective assessment allowance	(1,451)	(375)
		- Individual assessment allowance	(1,131)	(3,3)
		Net loans, advances and financing	95,286	9,629
		Tier round, da raireo una minimon		

#### 6. LOANS, ADVANCES AND FINANCING (CONTD.)

. LOANS, ADVANCES	SAND FINANCING (CONTD.)	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
(ii) By type of custon	mer		
Domestic busines Small medium of Others Domestic Non-ba Individuals Other domestic er Foreign entities	nk Financial institutions	56,602 40,135 - - - 96,737	10,004
(iii) By interest/profi	t rate sensitivity		
Fixed rate Housing loans/t Other fixed rate Variable rate BLR plus Cost plus		96,737 96,737	10,004
(iv) By residual cont	ractual maturity		
Maturity within of More than one yet More than three you More than five yet	ear to three years years to five years	96,737	10,004
(v) By geographical	distribution		
Malaysia Kuala Lumpur Penang Johor Perak		96,737 - - - - 96,737	10,004 - - - 10,004

6.

LOA	NS, ADVANCES AND FINANCING (CONTD.)	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
(vi)	By Sector		
	Electricity, Gas & Water	6,502	
	Manufacturing	Œ	-
	Construction	-	-
	Purchase of landed properties (Residential)	-	:=:
	Wholesale and retail	50,100	10,004
	Finance, insurance and business services	40,135	-
	Mining and quarrying	·=	2. <del></del>
	Consumption credit	-	-
	Transport, storage and communication	<del>-</del>	-
	Purchase of transport vehicles	-	i=
	Agriculture, hunting, forestry & fishing	-	-
	Real estate	96,737	10,004
(vii)	Movements in impaired loans, advances and financing are as follows:	_	_
	Balance as at 1 January Impaired during the year	_	_
	Reclassified as non-impaired	-	2
	Recoveries	-	_
	Amount written off	-	_
	Balance as at 30 June	-	-
	Individual Assessment allowance	-	-
	Net impaired loans, advances and financing		-
	Gross impaired loans as a percentage of gross loans, advances and financing	0.00%	0.00%
(viii	Movements in allowance for impaired loans, advances and financing are as follows:		
	Collective Assessment Allowance		
	Balance as at 1 January	375	375
	Allowance made	1,076	
	Amount written back	1	
	Balance as at 30 June	1,451	375
	As % of gross loans, advances and financing less		
	collective assessment allowance	1.5%	3.7%

6.	LOANS, ADVANCES AND FINANCING (CONTD.)	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
	Individual Assessment allowance		
	Balance as at 1 January	-	-
	Allowance made during the year	-	-
	Amount written back	-	<del></del>
	Amount written off		(=)
	Balance as at 30 June		
	(ix) Impaired loans, advances and financing by sector		
	Purchase of landed properties (Residential)	<b>±</b>	*
	Manufacturing	1 <del></del>	-
	Construction	-	( <b>-</b> )
	Wholesale and retail		
7.	OTHER ASSETS		
	Tax recoverable		-
	Other debtors, deposits and prepayments	4,761	34,837
	Company of the last part of the last to th	4,761	34,837

#### 8. STATUTORY DEPOSITS WITH BANK NEGARA MALAYSIA

The non-interest bearing statutory deposits are maintained with Bank Negara Malaysia in compliance with Section 37(1)(c) of the Central Bank of Malaysia Act, 1958 (revised 1994), the amounts of which are determined at set percentages of total eligible liabilities.

Company No. 918091-T

9. PROPERTY, PLANT AND EQUIPMENT

Bank	Freehold Land and Buildings RM'000	Motor Vehicles RM'000	Office Equipment and Machinery RM'000	Renovation and Installation RM'000	Furniture, Fixtures and Fittings RM'000	Computer Equipment RM'000	Total RM'000
At 30 June 2012							
Cost							
A+1 Tanjary 2012	1	ī	2,042	3,213	1,293	888	7,437
Additions	1	ï	7	266	73	419	765
Disposals	ľ	1	1		1	E	ī
Write-off	1	1	1		I.	1	1
At 30 June 2012	1	ī	2,049	3,479	1,366	1,308	8,202
Accumulated Depreciation							
At 1 January 2012	,	ı	323	449	200	178	1,150
Depreciation charge for the period	I,	1	216	275	133	154	778
Disposals	9	ĵ	1			1	1
Write-off	,	ı			1	1	ı
At 30 June 2012	t	1	539	724	333	332	1,928
Net Book Value	1	r	1,510	2,755	1,033	916	6,274

Company No. 918091-T

PROPERTY, PLANT AND EQUIPMENT

Total RM'000			7,437	433	1	1	7,870		1,150	371	ī	1	1,521	6,349
Computer Equipment RM'000			688	363	ľ	1	1,252		178	64		1	242	1,010
Furniture, Fixtures and Fittings RM'000			1,293	89	ľ	ľ	1,361		200	92		1	265	1,096
Renovation and Installation RM'000			3,213	1			3,213		449	133			582	2,631
Office Equipment and Machinery RM'000			2,042	2	1	,	2,044		323	109		ī	432	1,612
Motor Vehicles RM'000			ı	ı	1	1	1		1	t	1	1	ij	1
Freehold Land and Buildings RM'000			1	1	ı.	1	1		1	ī	1	1	ı	1
Bank	At 31 March 2012	Cost	At 1 January 2012	Additions	Disposals	Write-off	At 31 March 2012	Accumulated Depreciation	At 1 January 2012	Depreciation charge for the period	Disposals	Write-off	At 31 March 2012	Net Book Value

#### 10. INTANGIBLE ASSET

. INTANGIBLE ASSET	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
Computer Software:		
Cost		
At 1 January	247	247
Additions	-	
Write Off		
At 30 June	247	247
Accumulated Amortisation		
At 1 January	49	49
Amortisation for the year	40	20
Write-off		<u> </u>
At 30 June	89	69
Net	158	178

#### 11. DEPOSITS FROM CUSTOMERS

		Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
Тур	e		
	and deposits	13,495	3,525
	ng deposits	- 461,244	226,610
	d deposits er deposits	97,696	220,010
	stments linked to Derivatives Offered	282,817	-
	otiable instruments of deposit	15,000	15,000
J	,	870,252	245,135
(i)	Maturity structure of fixed deposits and negotiable		
(1)	instruments of deposits is as follows:	Bank	Bank
	1	30-Jun	31-Mar
		2012	2012
		RM'000	RM'000
	Due within six months	440,931	245,135
	Six months to one year	20,313	-
	One year to three years	-	:
	More than three years	15,000	
		476,244	245,135
(ii)	The deposits are sourced from the following types of customers:		
()	C 71	Bank	Bank
		30-Jun	31-Mar
		2012	2012
		RM'000	RM'000
	Government and statutory bodies	-	
	Business enterprises	404,689	195,755
	Individuals		-
	Others	465,563	49,380
		870,252	245,135

#### 12. DEPOSITS AND PLACEMENTS OF BANKS AND OTHER FINANCIAL

INSTITUTIONS	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
Licensed banks	-	-
Other financial institutions	306,536 306,536	182,646 182,646
13. OTHER LIABILITIES	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
Retirement benefits	-	-
Other liabilities	12,604	99,888
Internal settlement cost	12,604	99,888

#### 14. SHARE CAPITAL

14. SHARE CAPITAL	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
Authorised: 600,000,000 ordinary shares of RM1 each	600,000	600,000
Issued and fully paid: Balance as at 30 June	441,920	350,000
15. RESERVES	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
Non-distributable: Share premium Statutory reserves Unrealised reserves	- - 65	(65)
Distributable: Retained earnings	(19,432) (19,367)	(17,588) (17,653)

#### 16. INTEREST INCOME

16. INTEREST INCOME	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
Loans, advances and financing	670	89
Money at call and deposit placements with financial institutions	7,394	3,008
Securities - Available-for-sale	2,333	631
Securities - Held-for-trading	_	334
	10,397	4,062
Amortisation of premium less accretion of discount	-	
Total Interest Income	10,397	4,062
Of which: Interest income earned on impaired loans, advances and financing	-	<u>-</u>
17. INTEREST EXPENSE	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
Deposits and placements of banks and other	1,001	857
financial institutions  Denosits from other systemats	6,331	1,040
Deposits from other customers Others	5,551	-
Outers	7,332	1,897

#### 18. OTHER OPERATING INCOME

OTHER OFERATING INCOME	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
Fee income:		
Commission	-	-
Service charges and fees	-	=
Guarantee fees	21	6
Advisory fees	00	-
Other fee income	90	10
	111	10
Net gain/(loss) arising from sale of securities:		
Securities held-for-trading		-
Securities available for sale		
		-
Unrealised gain/(loss) on revaluation of securities:		
Securities held-for-trading	817	(3,707)
Securities held-for-trading	817	(3,707)
		•
Gross dividend income from:		
Securities available-for-sale		
Other income:		
Foreign exchange gain/(loss)		
Unrealised	4,284	2,002
Realised	(5,246)	(2,067)
(Loss)/gain on derivatives trading		
Unrealised	59,921	11,763
Realised	(40,259)	3,372
Others	233 18,933	321 15,391
	18,933	15,591
Total	19,861	11,694

#### 19. OTHER OPERATING EXPENSES

), OT	HER OPERATING EXPENSES	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
Per	rsonnel costs (Note a)	11,854	4,966
	tablishment costs (Note b)	3,409	1,463
Ma	arketing expenses (Note c)	246	209
Adı	ministration and general expenses (Note d)	4,191 19,700	2,938 9,576
(a)	Personnel costs		
	Salaries, bonuses and allowances	9,453	4,130
	Social security costs		-
	EPF - defined contribution plan	1,511	666
	Rental of accomodation		-
	Redundancy payment - retail and commercial  Other staff related expenses	890	170
	Other start related expenses	11,854	4,966
(b)	Establishment costs		
	Share of Group costs	-	-
	Share of information technology costs	668 778	119 371
	Depreciation of property, plant and equipment	7/8	3/1
	Loss on sale of property, plant and equipment  Property, plant and equipment written-off	-	_
	Amortization of intangible asset	41	20
	Rental of premises	840	455
	Others	1,082	498
		3,409	1,463
(c)	) Marketing Expenses		
	Advertising	114	152
	Others	132	57
		246	209
(d)	Administration and general expenses		
	Legal and professional fees	1,463	627
	Communication Transportation	377	188
	Property maintenance Others	2,351	2,123
	No. of the Control of	4,191	2,938

#### 20. ALLOWANCE FOR IMPAIRMENT ON LOANS, ADVANCES AND FINANCING

	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
Allowance for impaired loans, advances and financing:		
Individual assessment allowance		
- Made in the financial year	/ <del>-</del>	-
- Written back	-	1-1
Collective Assessment allowance		
- Made in the financial year	1,076	-
- Written back in the financial year	·=	-
	1,076	_

#### 21. CAPITAL ADEQUACY

The components of Tier I and Tier II capital are as follows:

	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
Tier-I capital		
Paid-up share capital	441,920	350,000
Share premium	-	-
Statutory reserves	-	
Retained earnings	(20,729)	(20,729)
	421,191	329,271
Less:		
- Deferred tax assets	(3,330)	(3,042)
Total Tier-I capital	417,861	326,229

#### 21. CAPITAL ADEQUACY (CONTD.)

CATTAL ADEQUACT (CONTD.)	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
Tier-II Capital		
Collective assessment allowance Subordinated debt capital Total Tier-II capital	1,451 165,620 167,071	375
Total capital funds Less: Investment in subsidiary companies Capital base	584,932 - 584,932	326,604
Capital Ratios		
Core capital ratio Risk-weighted capital ratio	57.90% 81.05%	77.96% 78.05%
The breakdown of risk-weighted assets by each major risk category is as follows:	Bank 30-Jun 2012 RM'000	Bank 31-Mar 2012 RM'000
Credit Risk Market Risk Operational Risk Total risk-weighted assets	453,280 227,701 40,732 721,713	170,675 240,056 7,714 418,445
Total Hisk-weighted assets	721,713	,

22 INTEREST RATE RISK (CONTD.)

The following table represents the Bank's carrying assets and liabilities at carrying amounts as at 30 June 2012

Assets         I month         months					Non-Tra	Non-Trading Book						
## Special Relationsh months months wears 5 years sensitive Allowances items book set		Up to	1-3	3 - 12	1-5	Over	Non-interest		SPI-related	Trading	Non-interest	
RM'000 RM		1 month	months	months	years	5 years	sensitive	Allowances	items	book	sensitive	Total
6,182 - 1076,464 100,476 - 51,570 - 51,570 - 159,581 - 159,581 - 159,581 - 159,692 - 51,570 - 692,137 - 692,137 - 502,104 - 70,331 297,817 - 51,570 - 627,349 - 627,34		RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
6,182 - 100,476 - 29,692 - 51,570 - 159,581 - 159,581 - 159,000	Assets											6 163
anks and 1,076,464 100,476 - 51,570 - 159,581 - 159,581 - 159,092 - 51,570 - 159,581 - 179,003 - 29,692 - 51,570 - 159,581 - 692,137 - 1,311,749 147,113 29,692 - 51,570 - 151,570	Cash and short-term funds	6,182	1		1	ř	£		ı	•		0,107
Li 179,003	Deposits and placements with banks and											1 0
Egara  179,003  46,637  50,100  46,637  1,311,749  147,113  29,692  51,570  692,137  692,137  692,137  682,137  682,137  682,137  682,137  682,137  682,137  682,137  682,137  682,137  682,137  682,137  682,137  682,137  682,137  8818,640  70,331  297,817  70,331  297,817  70,331	other financial institutions	1,076,464	100,476	ī	ï	Ē	t	9		ī		1,176,940
179,003	Securities held-for-trading			í	i.	1	9	3	•	159,581	i.	159,581
S0,100 46,637 692,137  egara  1,311,749 147,113 29,692 - 51,570 851,718  502,104 - 70,331 297,817 627,349  s 808,640 - 70,331 297,817 627,349  503,109 147,113 (40,639) (297,817) 51,570 224,369	Securities available-for-sale	179,003	6	29,692	1	51,570		,	•	r	L	260,265
egara  1,311,749 147,113 29,692 - 51,570 851,718  502,104 - 70,331 297,817 627,349  808,640 - 70,331 297,817 627,349  503,109 147,113 (40,639) (297,817) 51,570 224,369	I cane advances and financing	50,100	46,637	,	ē	a	•		ï	e.	(1,451)	95,286
sgara  1,311,749 147,113 29,692 51,570 - 851,718  502,104 70,331 297,817 - 8627,349 808,640 70,331 297,817 51,570 - 224,369	Domes, advanced and minimum,			•	1	•		6		692,137	10	692,137
1,311,749 147,113 29,692 - 51,570 - 851,718  502,104 - 70,331 297,817 - 627,349  808,640 - 70,331 297,817 - 627,349  503,109 147,113 (40,639) (297,817) 51,570 - 224,369	Derivatives rinancial assets									31	4.761	4.761
1,311,749 147,113 29,692 - 51,570 - 851,718  502,104 - 70,331 297,817 - 627,349  808,640 - 70,331 297,817 - 627,349  503,109 147,113 (40,639) (297,817) 51,570 - 224,369	Other assets	•	•		ı	r	ti:					
1,311,749 147,113 29,692 51,570 - 851,718  4 502,104 70,331 297,817 - 627,349  808,640 70,331 297,817 - 627,349  503,109 147,113 (40,639) (297,817) 51,570 - 224,369	Statutory deposits with Bank Negara											ı
onners 502,104 - 70,331 297,817 - 51,570 851,718  ments of banks and 306,536 70,331 297,817 627,349  stal Liabilities 808,640 - 70,331 297,817 627,349  503,109 147,113 (40,639) (297,817) 51,570 224,369	Malavsia	í	•	r	1	1						1
tomers  So2,104  So3,105  So3,109  So3,	Total Assets	1,311,749	147,113	269'62		51,570	1		ı	851,718	3,310	2,395,152
omers 502,104 - 70,331 297,817 - 627,349 stal Liabilities 808,640 - 70,331 297,817 - 627,349 503,109 147,113 (40,639) (297,817) 51,570 - 224,369												
omers  Suz, 104  306,536  Sial Liabilities  808,640  70,331  297,817  81,570  - 224,369	Liabilities	101 003		70 331	707 817		,	,	è	1	1	870,252
ments of banks and 306,536 627,349 estitutions sial Liabilities 627,349 estitutions 808,640 - 70,331 297,817 - 627,349 estitutions 503,109 147,113 (40,639) (297,817) 51,570 - 224,369	Deposits from customers	502,104	•	100,07	110,17							,
stitutions 306,536 627,349 stal Liabilities 808,640 70,331 297,817 627,349 503,109 147,113 (40,639) (297,817) 51,570 224,369	Deposits and placements of banks and									3	•	306.536
sal Liabilities 808,640 - 70,331 297,817 - 627,349 627,349 503,109 147,113 (40,639) (297,817) 51,570 - 224,369	other financial institutions	306,536	î	ř.	ï	C)		•		072 240		627 349
808,640     -     70,331     297,817     -     627,349       503,109     147,113     (40,639)     (297,817)     51,570     -     -     224,369	Derivatives Financial Liabilities						•			671,349	100.01	75,720
808,640     -     70,331     297,817     -     -     627,349       503,109     147,113     (40,639)     (297,817)     51,570     -     -     224,369	Other liabilities	•		ı	1	1		•		'	17,004	17,004
503,109 147,113 (40,639) (297,817) 51,570 -	Total Liabilities	808,640		70,331	297,817		•		Ē	627,349	12,604	1,816,741
(1000) (1000) (1000) (1111) (1111) (1111) (1111) (1111) (1111)		503 100	147 113	(40 639)	(747.817)	51,570	,	i	Ü	224,369		
	Interest rate gap	201,000	CT1,,T1	(CONOL)	1061	1						

The following table represents the Bank's carrying assets and liabilities at carrying amounts as at 31 March 2012

				Non-Tra	Non-Trading Book						
	Up to	1-3	3 - 12	1-5	Over	Over Non-interest		SPI-related	Trading	Non-interest	
	1 month	months	months	vears	5 years	sensitive	Allowances	items	book	sensitive	Total
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Assets											220 001
Cash and short-term funds	10,346		91,920	t		ı	•	1			107,200
Deposits and placements with banks and											207 202
other financial institutions	397,662	£	e.	C	i	4	,	1	1		290,766
Securities held-for-trading			к	e	·	1	•	•	246,834		246,834
Securities available-for-sale	59,935	•	t	E	1	•	1	ì	i		59,935
Loans advances and financing	10,004		ε	c	1	ı	1	,	1	(375)	679,6
Darivatives Financial assets	1	٠	ı	1	É	•	1	3	1,220	ĩ	1,220
Other accete	6 942	,	288	27,607		r	,	•	ī	•	34,837
Ouriei dasseis											
Statutory deposits with Bank Negara											
Malaysia					e e	r	,		1 20 01 0	(320)	053 303
Total Assets	484,889	1	92,208	27,607					748,054	(6/6)	025,260
Liabilities											345 135
Deposits from customers	180,080	29,900	20,155	15,000	i	ř	ř.	1	,		661,647
Deposits and placements of banks and											167 646
other financial institutions	182,646	1	1	ï	È	E	e	1.		1	107,040
Derivatives Financial Liabilities						ř.			1,936		1,936
Other liabilities	1,542	4,057	94,289	1	E.	e	T	1	1		99,888
Total Liabilities	364,268	33,957	114,444	15,000	T	1	1	1	1,936		529,605
Interest rate gap	120,621	(33,957)	(22,236)	12,607		1			246,118		

# 23 COMMITMENTS AND CONTINGENCIES

In the normal course of business, the Bank makes various commitments and incurs certain contingent liabilities with legal recourse to its customers. No material losses are anticipated as a result of these transactions.

The commitments and contingencies and their related counterparty credit risk of the Bank are as follows:

	61	30 June 2012 Credit	Risk-	
	Principal amount RM'000	equivalent amount * RM'000	weighted amount RM'000	
Commitments and Contingent Liabilities				
Direct credit substitutes	81,419	81,419	81,419	
Transaction-related				
contingent items	4,500	2,250	1,125	
Short-term self-liquidating				
trade-related contingencies	2,049	410	82	
Other assets sold with recourse and				
commitments with certain drawdown	r	1	•	
Irrevocable commitments to extend credit:				
- maturity less than one year	•	r	ľ	
- maturity more than one year	L	r	ı	
Foreign exchange related contracts:				
- less than one year	379,997	809,6	5,261	
- one year to less than five years	223,856	17,995	10,335	
- five years and above	1			
Interest rate related contracts:				
- less than one year				
- one year to less than five years	1,358,998	117,374	58,687	
- five years and above	368,500	37,574	18,787	
Credit Derivatives Contract				
- less than one year				
- one year to less than five years	2,038,991	196,791	50,178	
<ul> <li>five years and above</li> </ul>				
	4,458,310	463,421	225,874	

The credit equivalent amount is arrived at using the credit conversion factor as per Bank Negara Malaysia guidelines.

Riskweighted amount RM'000

Credit
Principal equivalent
amount amount \*
RM'000

31 March 2012

Commitments and Contingent Liabilities	46.425	46.425	46,425
	671,01	2	,
		Î.	Ē
	1	1	1
Other assets sold with recourse and			
commitments with certain drawdown	1	ã	1
Irrevocable commitments to extend credit:			
	40,000	8,000	8,000
	1	ì	1
Foreign exchange related contracts:			
	785,893	5,536	4,302
- one year to less than five years	61,115	6,258	1,252
	400,000	8,000	1,600
<ul> <li>one year to less than five years</li> </ul>			
- one year to less than five years	902,141	110,670	22,134

83,713

184,889

2,235,574

## BNP PARIBAS MALAYSIA BERHAD (Incorporated in Malaysia)

#### B. NOTES TO THE FINANCIAL STATEMENTS

#### 1. PERFORMANCE REVIEW

For the half year ended 30 June 2012, the bank recorded a net profit after taxation of RM 1.297 million. The revenue of the bank consisting of net interest income and other operating income has grown from RM 13.859 million for the first quarter ended 31 March 2012 to RM 22.926 million for the half year ended 30 June 2012, an increase of RM 9.067 million in the second quarter. The increase came mainly from unrealized gain on derivative transactions. However, this was offset by the bank's operating expenses for the six months of RM 19.70 million, resulting in the pre-tax profit of RM 2.150 million.

#### 2 CURRENT YEAR PROSPECT

The first six months of 2012 has been very challenging so far, having secured some large deals in credit derivatives and a structured deposit product. The bank will continue to maintain a very focused strategy in developing its business in Malaysia. Most of the products planned for the first phase are already in place while the bank continues to roll out the full platform of funding and trade finance, cash management and investment solutions and fixed income products such as foreign exchange and interest rate derivatives. The Islamic Banking Window was successfully launched on 4<sup>th</sup> June 2012 with the start-up of the Islamic current account and deposit products. In view of the increasing prominence of Islamic finance and Malaysia's position as an international Islamic financial hub, the Group has designated BNP Paribas Malaysia as its Islamic finance hub for the Asia-Pacific region. With this, the Islamic Banking unit under the Najmah's brand name will focus on originating, structuring and marketing Shariah-compliant products for the Malaysian markets as well as the Group's clients in the region.